

# THE CAROLINAS' COURIER

INTERNATIONAL RIGHT OF WAY ASSOCIATION - CAROLINAS CHAPTER 31



Winter 2013

Volume 53, Issue 1

## Letter from President Bill Christian

### Happy New Year – Again!

We started a new IRWA year back in the summer but now we are starting a new calendar year. This means new goals and even new (or rerun) resolutions for many of us. Our first half of this year was busy and I thank all of you for the successes our Chapter has achieved so far. I am not sure we need to set any new goals but to continue the good work we already have in progress:

Another great seminar and networking event in Charleston. Our International IRWA President, Patricia Pettito, came all the way from Michigan to join us and was most complimentary of our Chapter seminar and meeting. John Yeagley assembled another great program. Many thanks go to John Gaffney and Bill Saunders for sponsoring and Al Oswald for hosting the Low Country Boil.

Another well attended educational offering with three additional classes planned for early in 2013. I know the 100 class will be well attended as many from my company will be going. Clarke Hooper has done a great job in planning and executing our educational agenda.

More new members and great renewals for 2013 with almost 85% at year end. Kevin Kilpatrick has done a great job processing these applications and everyone has participated in recruiting and welcoming our guests. New members will keep us strong.



I attended our Region 6 Fall Forum and I am proud of the many ways in which Chapter 31 leads our organization. We have a number of folks involved at the Region and International level that give extra time to advance our profession.

Don't let the winter weather or absence of football get you down over the next few months. Plan to join us in the Upstate of S.C. for our Winter Seminar and

Business meeting. We'll also have a fun networking event planned that you will not want to miss. You should also take a good look at our class offerings as well as those online and consider a new credential for 2013. Improving our skills and applying our expertise in the marketplace is what our professional association is all about. I challenge all of us to learn something new in this New Year and to also share it with another right-of-way professional. I look forward to seeing you in Rock Hill and learning something new from you soon.

*Bill*

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## REGISTRATION



WINTER SEMINAR, Rock Hill, S.C.

**February 22, 2013**

Hampton Inn-Rock Hill

211 Tabor Drive, Rock Hill SC

(803)- 325-1100

Room Rate: \$84.00 plus taxes

Please contact the hotel directly. Ask for the **IRWA** rate. Or click the link below:

[http://hamptoninn.hilton.com/en/hp/groups/personalized/R/RCKSCHX-C31-20130218/index.jhtml?WT.mc\\_id=POG](http://hamptoninn.hilton.com/en/hp/groups/personalized/R/RCKSCHX-C31-20130218/index.jhtml?WT.mc_id=POG)

Reservations must be made by **January 27, 2013** to secure this rate.

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Winter Seminar Hospitality and Networking event

Sponsored by:

**Vaughn and Melton and**

**Real Estate Appraisers and Consultants**

Thursday, February 21, 2013

5:30 p.m. - 8:00pm

***Fast Lane- good times bar and grill***

680 Tinsley Way

Rock Hill S.C. 29730- 803-328-3278

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Friday Seminar (including lunch) **\$30 per person** # attending \_\_\_\_\_

Name \_\_\_\_\_ Phone: \_\_\_\_\_

Company \_\_\_\_\_

Street / P.O. Box \_\_\_\_\_

City \_\_\_\_\_

Guest(s) Name(s): \_\_\_\_\_

Guest's Company: \_\_\_\_\_

Mail this form along with registration fee(s) (Payable to IRWA Chapter 31)

**By Friday, February 15 to**

John Yeagley

Chase Real Estate Services

12245 Nations Ford Road, Suite 402

Pineville, NC 28134

[jyeagley@chase-services.com](mailto:jyeagley@chase-services.com), 704-333-3373



## WINTER SEMINAR – FEBRUARY 22, 2013

Hampton Inn-Rock Hill

211 Tabor Drive, Rock Hill SC

(803)- 325-1100

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Thursday, February 21

NETWORKING & HOSPITALITY

6:00 p.m. – ?

**Fast Lane Good Times Bar and Grill**

680 Tinsley Way, Rock Hill SC 803-328-3278

Sponsored by:

**VAUGHN AND MELTON and  
REAL ESTATE APPRAISERS AND CONSUTLANTS**

Friday, February 22

7:30 a.m. – 8:00 a.m.

Winter Seminar Registration

8:00 a.m. – 8:30 a.m.

Committee Reports

8:30 a.m. – 9:20 a.m.

**“The Riverwalk project”**

David Williams– Assured Group, Project Manager

9:20 a.m. – 9:30 a.m.

Break

9:30 a.m. – 10:20 a.m.

**“York County- Pennies For Progress program”**

Phil Leazer- Program Director

10:20 a.m. – 10:30 a.m.

Break

10:30 a.m. – 11:20 a.m.

**“To be determined ”**

Speaker name

-11:20 a.m. – 11:30 a.m.

Break

11:30 a.m. – 12:20 p.m.

**“The VALUE of pre-trial collaboration ”**

T.B. Harris, Jr., MAI, CRE, FRICS- President. TB Harris Jr. and Associates

12:30 p.m. – 1:30 p.m.

LUNCH

1:30 p.m. – 2:30 p.m.

Chapter 31 Board of Directors and Chapter Business Meeting

## Carolinas Chapter 31

### International Right of Way Association

#### 2012-13 Leadership Directory

### OFFICERS

#### PRESIDENT

George W. Christian, Jr., SR/WA

Telephone (704) 382-6972

Email: [Bill.Christian@Duke-energy.com](mailto:Bill.Christian@Duke-energy.com)

#### VICE PRESIDENT

John Yeagley

Telephone (704) 333-3373

Email: [jyeagley@chase-services.com](mailto:jyeagley@chase-services.com)

#### TREASURER

Julie A. McDonald, PLS, PE

Telephone (704) 201-8898

Email: [JMcDonald@mckimcreed.com](mailto:JMcDonald@mckimcreed.com)

#### SECRETARY

Ottis 'Buster' Allen

Telephone (336) 336/632-3708

Email: [Buster.allen@duke-energy.com](mailto:Buster.allen@duke-energy.com)

#### INTERNATIONAL DIRECTOR (1 YEAR)

John T. Gaffney

Telephone (803) 730-6635

Email: [jgaffney@utilitylandservice.com](mailto:jgaffney@utilitylandservice.com)

#### INTERNATIONAL DIRECTOR (2 YEAR)

George W. Christian, Jr., SR/WA

Telephone (704) 382-6972

Email: [Bill.Christian@Duke-energy.com](mailto:Bill.Christian@Duke-energy.com)

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## WEBSITE

## GNUS



*A committee is working on updating our website. We've chosen a web designer who is working out well. (He's even providing "Trunk Monkeys" if needed!) So, it shouldn't be too long before we roll this thing out for you to use.*

*Thanks for your patience!!*



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**If you have news for the *Carolinas' Courier* please contact:**

**Buzz Prescott SR/WA, R/W-EC**  
**Carolina Gas Transmission**  
**220 Operations Way**  
**Cayce, SC 29033**

**803/217-2189 - office**

**803/260-6138 - cell**

**[bprescott@scana.com](mailto:bprescott@scana.com)**

**The *Carolinas' Courier* is published quarterly.**

# Chapter 31 Schtuff

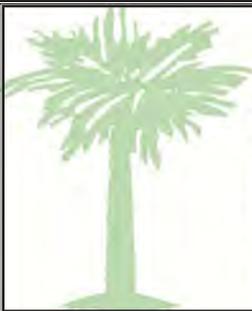
## Some Trivia Pour Vous

My high school sweetheart was named Betty Crocker.....hmmmm, now wait a minute! In 1880, the flour made by Washburn, Crosby & Co., a Minnesota miller, took 1st place in a fair. When heaps of mail came in from housewives asking for recipes and how to deal with baking problems, the men who ran Washburn, Crosby & Co. felt the responses should come from a woman. So, Betty Crocker was born. (This was NOT 1954) The name "Betty" was picked because it was so friendly and familiar; "Crocker" was chosen to honor William Crocker, a former director of the company.

## More Quirky Schtuff

**Avon Calling...** "Avon" comes from Stratford-on-Avon, since it was volumes of Shakespeare that the founder first sold door-to-door. However, when the complimentary vial of perfume he gave to each housewife proved more popular than the books, a cosmetics company was born! Who knew?

**"Just put yer mark here Laddy"....X's** symbolize kisses because in ancient days, when few ppl knew how to write, they would simply sign an "x" to show their agreement, then kiss the mark to emphasize their sincerity. How many of you have had someone sign their "Mark"? If you have a story to tell about a "mark", send it in!



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- Telecommunications
- Cable Industry

William F. Saunders, Jr.

President

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# MEMBERSHIP REPORT

**CAROLINAS CHAPTER 31**

**September 2012—January 2013**

**Whereever, Carolina**

<b>Total Membership as of Sept. 28, 2012</b>	<b>219</b>
<b>New Members</b>	<b>+9</b>
<b>Total Membership as of December 30, 2012</b>	<b>228*</b>

\* Based on the most current Rooster

## **New Members**

**Amy Parish**

**THC, Inc.**

**Tom West**

**Colonial Pipeline**

# **Welcome !**

**We look forward to having y'all in our Chapter.**

**Attention members and those applying for membership to Chapter 31 – Please email your membership application form to: [irwaonline.org](http://irwaonline.org)**

**Or—email [kdkilpatrick@vaughnmelton.com](mailto:kdkilpatrick@vaughnmelton.com) for info!**

**HERE ARE SOME  
NUMBERS FROM  
OUR TREASURER  
OF WHICH YOU MAY  
HAVE SOME  
INTEREST**

## **Chapter 31 Reconcile Report for CASH & BANK: Savings - Wells Fargo**

Report created on 01/14/2013

### **Summary**

Opening Balance  
50,984.56

Ending Balance of Statement  
50,988.89

Register Balance as of Statement  
50,988.89

Register Balance as of Reconcile  
50,988.89

## **Chapter 31 Reconcile Report for :Checking - Wells Fargo**

Report created on 1/14/2013

### **Summary**

Opening Balance  
17,320.99

Ending Balance of Statement  
16,721.49

Register Balance as of Statement  
16,721.49

Register Balance as of Reconcile  
16,721.49

**LAST CHANCE** – Please renew your membership by January 31 to keep your credentials and enjoy the benefits of our professional association. Read below for more.

**Subject Line:** 2013 IRWA Membership Extension – Expires January 31st

The extension for your 2013 IRWA membership expires **Thursday January 31<sup>st</sup>**. If you sent your payment within the past 10 days, thank you for your investment. Your 2013 Membership card will be arriving shortly.

To avoid reinstatement fees go online at [www.irwaonline.org](http://www.irwaonline.org), and click on the “Membership” at the top of the page, then “**Dues Renewal Invoices**” on the right side and renew your membership today.

By renewing your 2013 dues, you continue to receive Right of Way Magazine, uncompromising educational programs as well as reduced member rates when you take a course, attend Association conferences and seminars and Chapter meetings and events.

Don't let your membership lapse. Renew your IRWA membership by **Thursday January 31<sup>st</sup>** by going online or by contacting Bonnie Gray, Membership Manager at 310-538-0233 ext. 134 by email [gray@irwaonline.org](mailto:gray@irwaonline.org).

If you would like to pay your 2013 dues in two installments, please contact Bonnie at the number or email above. She will provide you with a form that allows you to make one installment now, and the second installment on July 1, 2013.

Thank you and we look forward to earning your membership in 2013.

## Chapter 31 Course and **Quarterly Meeting** Schedule for 2012

<i>Course</i>	<i>Course Name</i>	<i>Location</i>	<i>Date</i>	<i>Instructor</i>
421	Valuation of Partial Acquisitions	Rock Hill, SC	Feb 18-21	TBD
103	Ethics and the ROW Profession	Charlotte	April 25	TBD
	<b>Quarterly Meeting</b>	<b>Charlotte</b>	<b>April 26th</b>	TBD
IRWA	International Conference—W. Virginia	Charleston, WV	June 23-26	TBD
600	Environmental Awareness	Greensboro	August 22	TBD
	<b>Quarterly Meeting</b>	<b>Greensboro</b>	<b>August 23</b>	TBD

# The Education Corner

by Clark Hooper or Kent Winslow and/or MR. PDC, Bobby Deal

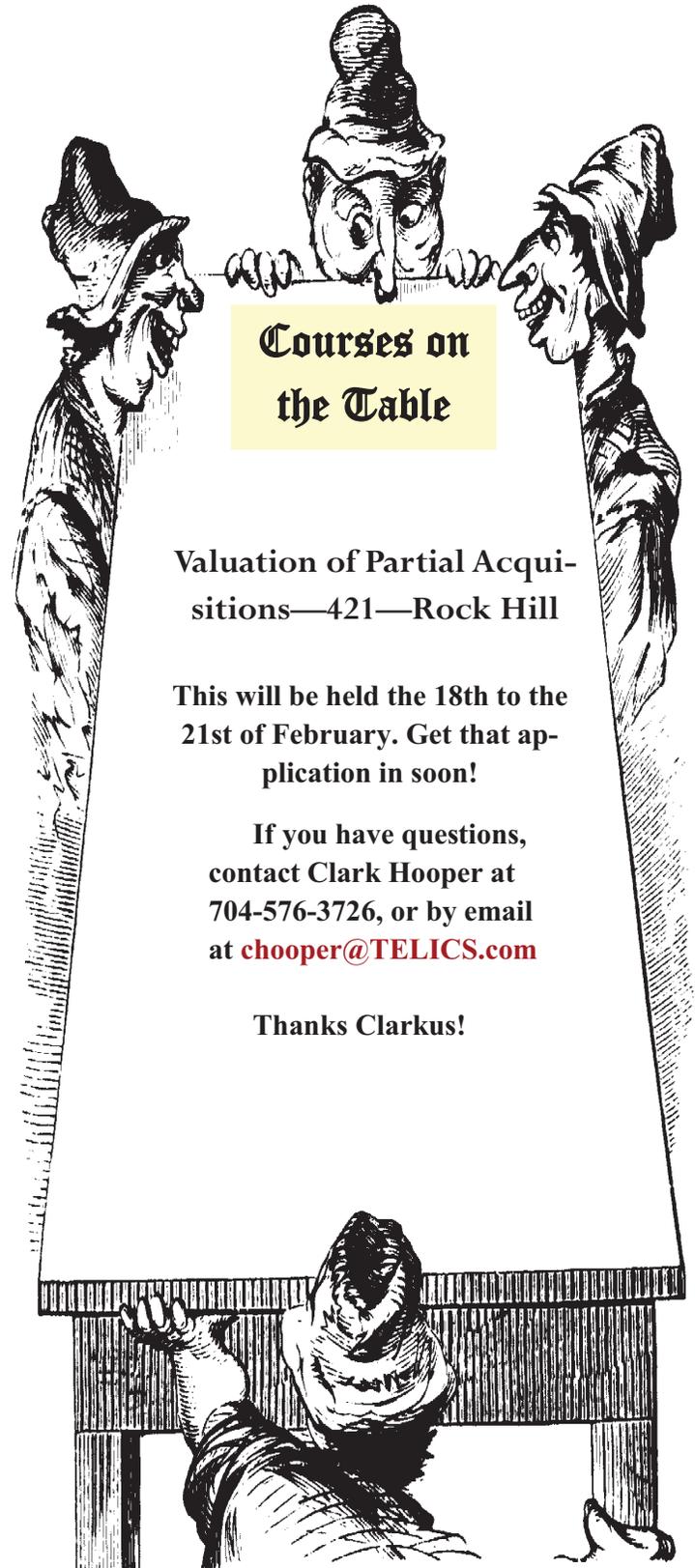
2012 was a busy year for Education and 2013 is starting out like “Gangbuster”. Twenty five participants completed the four day IRWA Course 100 - Principles of Land Acquisition January 11, 2013 with Clyde Johnson, SR/WA as Course Facilitator and Matt Hooper serving as Course Coordinator.

We will be sponsoring IRWA Course 412 – Valuation of Partial Acquisitions starting February 18<sup>th</sup>. This four day Appraisal Course will be held in Rock Hill in conjunction with our Winter Seminar. This course is required for anyone seeking the R/W – URAC Uniform Act Certification. Please sign up ASAP so we can get the material ordered.

103—Ethics and the ROW Profession will be held in Charlotte April 25th. Be there!

South Carolina DOT has asked us to set up four course for them. They will most likely be held in Columbia and will be open to IRWA members on as limited basis. As soon as we know the dates and locations, we will send out a “news blast” If you need one of the courses please sign up early!!

We are coordinating with North Carolina DOT on IRWA and National Highway Institute courses. Most of these courses will be held at the NCDOT Training facility in Greensboro. We will send out a e-mail with courses and dates as soon as we have the information.



**Democratic National Convention (DNC)  
hosted by the City of Charlotte**

**By: Timothy O'Brien, ROW Ag-ExT**

City of Charlotte staff who work in the Asset Management section - Real Estate Division played an important role in assuring that public safety and transportation around Charlotte would not be impeded by the "Big Event."

The role of the City of Charlotte's Asset Management Team was to make sure that the City had the additional sites needed for Police and Fire to accommodate 3,000 law enforcement vehicles and set up temporary fire and triage stations to quickly address any emergencies that could have resulted from rioting, bombings, and/or terrorist attacks within the City. The main public transit hub, located across the street from the Time Warner Arena where the DNC event was held, also needed to be relocated about a mile away, outside of the secured area of the City.

The Event would be receiving worldwide attention. Key members of the City's staff working on the DNC event were told that failure was not an option. The implication was that this public event is so visible that the people will be fired if this event did not come off properly. Well, the author of this article, who assisted in securing land for public safety and transportation needs, must have done some things right, otherwise you would not be reading this article!

Any real estate that the City of Charlotte anticipated needing for public safety and transportation had to be planned eighteen months in advance of the Big Event before the "out-of-towners" arrival. Our desire was to not compete with the onslaught of visitors who would surely create a bubble of grossly inflated lease rates. The key factors that Asset Management staff considered were parking, warehousing, office space, temporary transit facility and open space for triage operations. The DNC Host Committee arrived about one year before the event to secure contracts for parking lots for staging the news media trailers and secure other office space for "credentialing" the delegates and news media. Special interest groups followed, seeking out the choicest properties as their rally headquarters and hosting parties. By this time, lease rate prices were soaring.

There were **17 real estate projects** in support of making the City of Charlotte an outstanding host city and consequently look good in front of the cameras transmitting images of Charlotte to all corners of the world.

One of the earlier initiatives for the City's Asset Managers was to **lease City-owned office space to the DNC Host Committee** located just outside the Time Warner Arena where the festivities occurred. This site became their temporary headquarters as they researched the area and helped the Secret Service determine the two perimeter boundaries encircling the Time Warner Arena. The first ring only allowed delegate and news media into the blocks surrounding the Arena. The second perimeter ring prevented any vehicles from getting within a few blocks of the Arena. These perimeters caused many businesses in the Central Business District to either close shop or encourage their employees to work from home.

The main real estate need, however, was **parking for delegate buses and parking for the 3,000 law enforcement and public safety staff** that came from neighboring cities and states. We were able to carve out two weeks of parking from a City parking lot that we lease out to a private vendor. Since the parking agreement was approved annually, we were able to exclude a two-week period during the event from the parking contract. The \$2,800 loss of revenue was fully recouped by the City leasing the same space for one day during the DNC event to a special interest group. Now that was good asset management!

Since City/County governments was to remain open during the DNC event it was unfortunate that the parking deck for employees was within the second perimeter ring. Fortunately, Central Piedmont Community College (CPCC), (located less than a mile from the Government Center), was to be closed during the event. Through a cooperative **agreement with CPCC, the City of Charlotte was able to utilize their parking decks** during the event. This cooperative spirit was a big win! It helped local governments to continue operating throughout hectic event!

**Warehouse space** was needed for police gear and storing tactical equipment in case of a riot or terrorist attack. The City had recently purchased a warehouse initially envisioned to be demolished to make way for a new 911/311 Call Center. Having the foresight that the Police and Fire Rescue forces will need a large warehouse, the building remained for this purpose. The building housed supplies for visiting law enforcement including customized bullet protection riot gear, bomb squad vehicles, radio equipment, and a host of other supplies whose location they did not want publicized.

Finally, a **Temporary Transit Facility** was needed away from the Arena. Finding an alternate transit facility turned out to be fairly easy. Mecklenburg County had recently assembled land in the uptown area for a baseball field. The development of the ball park was not scheduled to occur until the DNC event was over. The land turned out to be suitable for the temporary transit facility. CATS (Charlotte Area Transit System) relocated the transit hub to the new location one week ahead of the DNC to work out any kinks in rerouting the buses. The transition seems to have occurred smoothly.

All in all, it was a good experience. Since Charlotte has never experienced such a highly visible event, planners of this event profited from visiting other cities that had hosted similar events and learned from their experiences. In short, it was a job well done! *(Ed. Note—Please understand that Tim O'Brien is not a boastful guy.....well..... :)*



# THE SECRETARY'S REPORT

*BY OTTIS "BUSTER" ALLEN, PHD*

*CHAPTER 31*

**The group broke for Lunch and the General Board of Directors Business meeting began at 1:35 pm.**

**Board Members Present** – Bill Christian, John Yeagley, Julie McDonald, Buster Allen, Clark Hooper, Bobby Deal, Kevin Kilpatrick, Jake Knight, Larry Wright, Tim O'Brien, Glenn Winfree, John Gaffney, Buzz Prescott and Paul Thompson

## **Old Business:**

- Chapter 31 will not be giving presentations on behalf of the chapter at the SCDOT two day symposiums.
- We need to figure out what to do with the free membership the IRWA gave the chapter for meeting the membership goal for the year. Many options were discussed about what to do with the membership. Motion made by Jake Knight for two thirds of the 3 total memberships go to private contractors and one third (1 in this case) be donated to other chapters to help increase their membership. Seconded by John Horne. Motion passed.
- St. Augustine College has a right of way program in their real estate department that we should try to support. Bill Christian to contact Professor Glenn French to inquire what kind of support could we provide his department /students.
- We have a candidate to design the Chapter 31 website, the company is called Knowledge Dog and his proposal came in under budget. We had a \$3,000 budget and his proposal was for \$2,495. Our website should tie into International's website easily, be user friendly and secure. Motion from Julie McDonald to move forward with the website development. Seconded by Buzz Prescott.

Bill Christian to have By-Laws updated to include the amendment that pertains to how we conduct our meetings in Article 3 Section 6 where we can conduct meetings by digital and electronic means.

## **New Business:**

- Motion for approval of today's seminar of 4 credit hours for recertification made by Jake Knight and seconded by Julie McDonald.
- Bobby Deal asked for the Sign-in Sheet to be made part of the minutes of the meeting for recertification credits. Electronic copy available upon request.
- Try to put the SCDOT Chief Appraiser job on the IRWA Career Website if possible.
- Discussion about whether or not we should record our quarterly seminar so others may view.
- Our next quarterly seminar will be in Rock Hill, SC on February 22<sup>nd</sup>, we will be having Class 421 Valuation of Partial Acquisitions on February 19-21.

If anyone has suggestions for speakers for the Rock Hill seminar please contact John Yeagley.

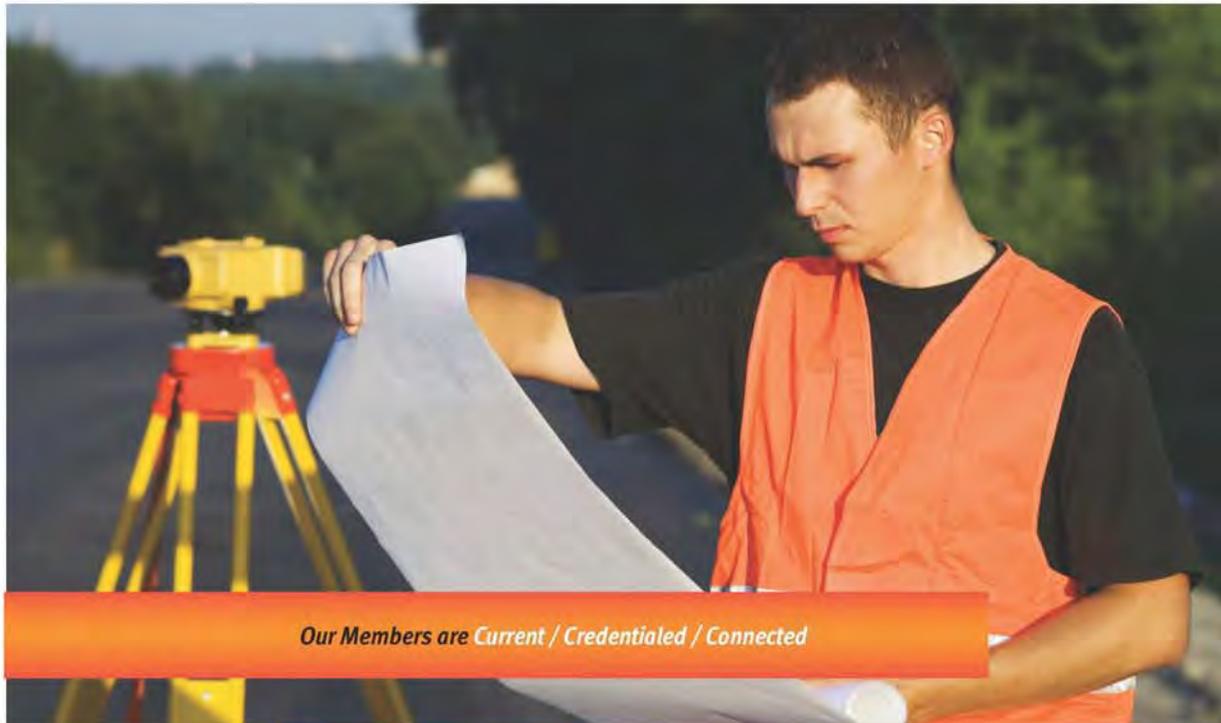
Respectfully submitted,

Buster Allen, Secretary, Chapter 31 IRWA

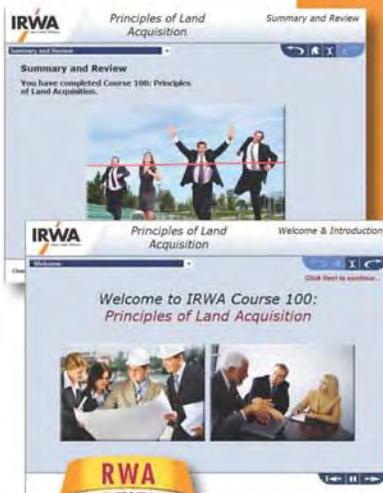


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- Environmental concerns
- Appraisal of real property
- Asset (property) management

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For questions, please contact [education@irwaonline.org](mailto:education@irwaonline.org) or (310) 538-0233, ext 138, or Canadian Toll-Free (888) 340-IRWA (4792).



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[www.irwaonline.org](http://www.irwaonline.org)

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on the web too @  
www.IRWA31.com**



**1/2 page - \$150**

**3/4 page - \$200**

**Whole page - \$240**

### ADVERTISEMENTS

There, we said it. Our newsletter committee has been working feverishly getting this issue out for your inquiring minds. We have some ads in this issue. Along the way, you've seen some advertisements from some of the folks you've met at meetings. Their companies have joined the IRWA in hopes of making business connections, but also making new friends. So, in order to further that, we're happy to help out with some ADVERTISEMENTS.....and, we believe them to be decently inexpensive. So, dig down a bit and put your name or company name (camera ready of course) in print.

One more thing—these rates are per issue; capisce?

Got pictures of IRWA interest?  
We can use them. Send them to:  
[bprescott@scana.com](mailto:bprescott@scana.com)

**1/4 page—\$75.00**

**1/8 page - \$40**

Hey, Clemson fans....guess the size of this ad!!!

Win a free bareback mule ride. (w/saddlehorn)

Wait, Dabo says the Tiggerz are going to win the National Championship next year. Any odds takers?

I heard that Manti Te'o said that he'd take some of that action for his GF!



2013 Winter Report

**Glenn Winfree, SR/WA**  
**IUC Chair**

**Jennifer Altschuler**  
**IUC Vice Chair**

**Becky Merkley, SR/WA**  
**IUC Secretary**

Submitted by: Glenn Winfree, SR/WA

The C-218 (Electric Utilities R/W Acquisitions) course has been reviewed by IRWA and suggestions made concerning the course material proposed and its layout. The re-write is now in process for an anticipated rollout late this year.

The IUC has confirmed some great educational sessions for the June IRWA Conference in Charleston, WV. Members are now coordinating the presenters and the logistics of the sessions.

A brief overview of the utilities sessions for your conference:

*International Project of the Year*: “Sunrise Powerlink”

“Marcellus Shale and Utilities Issues” - Shared Session with the Environmental Committee

“Clean Energy Efforts in Africa”

“How Do I Get That Off of My Right-of-Way?”

“Siting and Planning: Avoiding the PR Disaster”

“Annual Payments for R/W per Structure - Tools for the Negotiator”

“Utility Roundtable” (Always gets great reviews)

“R/W Acquisition in Africa's Sugarcane Fields”

“Hobett Surface Mine Tour”: An excursion to a 20-year working coal mine & reclamation project has been arranged and will be a shared effort with the International Asset Management Committee and the International Environmental Committee. This promises to be a very interesting, one-of-a-kind event that’s just minutes from the conference. Transportation will be available.

The IRWA continues to be contacted by groups in other countries to ask about our association and its educational offerings in particular. These contacts offer not only help to grow and develop our association, but to provide financial opportunities to help keep our dues reasonable and to help secure our future as an organization. As an example of this recent growth, the membership of your IUC now spans 11 time zones. So look for new chapters to be established soon in other parts of the world.

Closer to home, your Chapter 31 Utilities Committee would like to provide more value to our group and asks for your ideas and suggestions. New members are always encouraged and welcome as the need for utilities-oriented projects are becoming more prevalent across our region, as well as across the globe. Thoughts/comments to: [Glenn.Winfree@Duke-Energy.com](mailto:Glenn.Winfree@Duke-Energy.com)



BY CYNTHIA GAN, SR/WA

## The Variables Impacting New Course Development

Education and professional development is a major part of why all of us are involved with IRWA. That's why it is so imperative that a lot of care goes in to developing and planning our educational offerings. Our goal is to ensure that the professional educational needs of all our diverse members are met and even exceeded. So you might be wondering, who is it that determines when a new course needs to be developed, and what is the process used to approve and develop it.

Each year, the International Professional Development Committee works with IRWA Headquarters staff in conducting an annual course assessment. There is a great deal of information to evaluate, some of which includes course statistics, evaluation reports, instructor and course material analyses, as well as the course proposal applications received throughout the year.

The findings from the annual assessment help us identify which courses are most needed. The IPDC prioritizes the courses based on the selected developer's availability, financial constraints and what's required for developing the course materials. The IPDC then projects the number of courses to be developed, revised and reviewed and develops an annual budget projection as well as a prioritized list of courses to submit to the International Executive Committee for consideration.

The need for a new course can stem from a variety of reasons. There may be an emerging topic that requires some specialized skills and training or a need for a more advanced course on a topic. In some cases, changing technology has created new opportunities that should be explored in course format. In addition to the standard method involving a response to a Request for Proposal, we receive unsolicited applications for new courses as well as recommendations from various Task Forces or International Committees.

Another method by which a new course will come about is when a seminar, presentation or workshop put on by a Chapter, Region or individual is determined to have enough content to garner member interest, to be financially viable and meet a current or future educational need that fills a gap in the existing IRWA

curriculum. If the IPDC determines it should be added to the IRWA curriculum, then IRWA HQ staff will coordinate the initial development and the pilot delivery of the new IRWA course.

The Standard Course Proposal Application Process is a six-step process:

1. A new course Request for Proposal is disseminated to interested stakeholders.
2. Qualified applicants submit an application to the IPDC.
3. IPDC and appropriate International Committee review the proposal.
4. IPDC selects qualified course developer.
5. Funds are requested and secured from the Education Foundations.
6. IRWA Headquarters staff coordinates and executes the contract and issues a letter of decision to the selected developer.

As far as timing is concerned, the variables involved with new course selection and prioritization make it difficult to establish a typical timeframe. While the IPDC and IRWA staff make every effort to expedite the process, it can easily take a year or more until a new course is piloted and offered to members.

For more information, the most recent IPDC Policies and Procedures Manual from August 2012, can be found on the IRWA website on the IPDC resources page. Included in the manual are appendices and tables that outline the application and review/approval process involved in developing new courses.

*Following a 30-year career working for the U.S. Army Corps of Engineers in the Real Estate Division of the St. Louis District, Cynthia retired in 2012. She has experience in property management, disposal, acquisition and relocation assistance, and assisted with acquiring easements for the levee rehabilitation project in New Orleans, LA. Serving in her third year on the IPDC, Cynthia is also a member and former Chair of the International Asset Management Committee.*



## This and That.....



Now, we all know Tonda as the loving and adoring wife of El Presidente` Bill Christian. What we didn't know was that Tonda must have some sort of business on the side. Surely, she must have learned how to run this business at UNC, as that is her Alma Mater. I'm not sure where her artistic training came from, but I assume it is jam up as witnessed by her marquis!

Would anyone care to caption this picture for us? If so, we'll share them in the next issue. (Had you worried what I'd do with this, didn't I Bill?) :O)

You too can Learn, Lead, and Advance. We are seeking members interested in serving in Chapter leadership roles. This could be as an officer, committee chair, speaker, assisting with an education session among other ways to be involved. We currently have several openings on our Board for committee leadership. Please contact one of our officers about your interest. Thanks!



Tennessee Chapter 32 will host the Region 6 2013 Spring Forum at the Double Tree by Hilton Downtown Nashville Saturday, March 23, 2013. Reservations MUST be made by March 1, 2013 by calling 615-244-8200. Mention the IRWA for a rate of \$155 per night which includes breakfast. Parking and transportation to and from the airport are not included.

Friday night's welcome reception will be at The Wildhorse Saloon from 6:00-10:00 pm. Plan on meeting in the lobby around 5:45, otherwise we'll expect to see you a bit later.

### Friday - March 22, 2013

Welcome Reception  
Wildhorse Saloon  
120 2nd Avenue North  
6:00 – 10:00 pm

### Saturday – March 23, 2013

Region 6 Spring Forum  
Double Tree Downtown by Hilton  
315 4th Avenue North  
Begins at 8:00 am.

Please RSVP Sean Sampson by March 1, 2013 at [dsampson@nespower.com](mailto:dsampson@nespower.com) or by calling 615-747-3056. The 2013 Region 6 Spring Forum Conference Committee is still working to reduce the cost to our attendees. Pricing details will follow. Thanks and see ya'll soon!